Driven to Make a Difference

Since Hal Colston had the visionary idea that gave rise to Good News Garage over 21 years ago, nearly 5,000 families have received a life-changing vehicle. Vehicle donations come from all over New England, but sometimes the keys are simply handed across the office. As a member of Ascentria Care Alliance, one of the largest human service organizations in New England, we are called to “rise together” to uplift those who need our help. The Good News Garage mission resonates deeply with our Ascentria family, inspiring many of our colleagues and their families to become vehicle donors themselves. On behalf of the families we serve, we would like to thank all the donors and supporters who have helped make Hal’s vision a success. To learn more about Ascentria and its services, visit ascentria.org.

Marty Mann

Martha “Marty” Linberg Mann, former vice president of marketing and communications for Lutheran Social Services (now Ascentria), was present for the birth of Good News Garage and initially had her doubts about the concept. However, as Hal’s vision began taking shape, Marty became a believer. “His passion was contagious,” she recalls. “And it was my responsibility as chief communicator to help spread the word that donating a car would change a life.” Before she knew it, Good News Garage was making national headlines. “Clearly, it was an idea whose time had come!” After contributing to the organization’s success for many years, Marty helped yet again by donating her 2006 Honda Civic with 166,273 miles. Her beloved Honda was awarded through the JumpStart program to a single mother from Enfield, New Hampshire. For details on the GNG JumpStart program, visit goodnewsgarage.org/JumpStart.

David Bovill

Angela Bovill, president and CEO of Ascentria, and her husband David (pictured) supported GNG this year by donating two vehicles: a 2002 Saturn and 2005 GMC Yukon. The Saturn was sold at auction and the Yukon is currently being used as a “chase” car to assist with operations. “We are glad to be able to help in every way that we can to make a difference in people’s lives!” explains Angela.

Jodie Justofin and son Jeff

“I am so inspired by the empowering impact our Good News Garage program has on families in need of reliable transportation,” says Jodie Justofin, vice president of strategic marketing and communications at Ascentria. “When it came time to replace our vehicles, there was no question we’d donate them to GNG in support of their great work.” Jodie and her son, Jeff, donated a 2001 BMW X5 and a 2001 Nissan Sentra. Both vehicles were sold at auction.

Bridgeway House in Brockton, MA (a former program of Ascentria) donated two vehicles to Good News Garage, including this 2012 Ford E350 12-passenger van. The van is currently being used to shuttle folks to work in Vermont through the Ready To Go program.

Steve Munroe, Ready To Go dispatcher in Vermont
A Note of Thanks from Our Clients

**Dianna**
2006 Mazda 5 Sport, 162K miles

"I want to thank you from the bottom of my heart for donating your car. I have been waiting to get my own vehicle for a long time and have three children as it has been difficult for me. Thanks to you and Good News Garage, I finally have a vehicle to provide for me and my children and to have some independence."

**Sophie**
1976 Triumph Spitfire, 90,000 miles

"Thank you so much for changing me and my daughter’s lives. We are so grateful for the work you do and for changing our lives forever!"

**Robert**
2006 Subaru Outback, 170K miles

"I would like to thank you very much for this car. It makes a huge difference in my life by helping my disabled mom to get to her appointments and my children to school and kindergarten. Thank you!"

**Tami**
"THANK YOU! I can’t express how much getting this car means to me and my two boys! At their mother, I don’t have the time or money and worry about how I will get around any longer. I’m a college student and have a D uốnging problem and am also self-employed as a housekeeper. We are generally grateful for your kind donation and for changing our lives forever!"

How You Can Help

Car donations are the driving force behind our programs, but there are many ways to support Good News Garage’s mission and programs.

- **Windshield wipers**
- **Oil change**
- **Transmission service**
- **Set of tires**
- **Timing belt/water pump replacement**
- **One ‘JumpStart’ repair**
- **Shock and strut replacement**
- **Sponsors a JumpStart car**

Through your donation, we are able to provide used vehicle repairs and replacement with limited donation value. On average, we spend $2,500 per vehicle awarded.

More Ways to Give:

- **Visit us on Facebook, Twitter, and Instagram** for sharing our posts
- **Klip넳edForTheGoodNews** by sharing our posts
- **Become a donor** by supporting our cause
- **Volunteer** a day in every single thing you do!!

By the Numbers – 2017

<table>
<thead>
<tr>
<th>Wheels to Work and JumpStart</th>
<th>Ready To Go</th>
<th>Impact Stats</th>
</tr>
</thead>
<tbody>
<tr>
<td>170,484 Average mileage of donated vehicles</td>
<td>94,077 Miles traveled</td>
<td>198</td>
</tr>
<tr>
<td>2,082 Vehicles donated</td>
<td>24,271 Rides scheduled in 2017</td>
<td>98</td>
</tr>
<tr>
<td>2003 Average year of donated vehicles</td>
<td>453 New Rides to riders in Vermont</td>
<td>97</td>
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<tr>
<td>192 Vehicles awarded to New England families</td>
<td>18 Vans in rotation</td>
<td>83</td>
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<tr>
<td>71 Number of lives impacted through JumpStart</td>
<td></td>
<td></td>
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<tr>
<td>21 Years in operation</td>
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<td>14 Years Bob Buckley has worked for GNG</td>
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Impact Stats

- **98% of clients who were very satisfied with the service**
- **97% of vehicle donors who say they are likely to donate to GNG again**
- **83% of donors who say it’s very important that their donation is helping a low-income family**

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Total Donated Vehicle Value: $2,197,355

- **2007 Volkswagen Jetta, 9,189 miles**
  - $1,838,075
  - Donated by a former Executive Director, Bob Buckley
  - 9,189 miles
  - 2007 Volkswagen Jetta
  - 9,189 miles

- **1965 Chevrolet C30 Panel Van, 88,550 miles**
  - $2,082
  - A resident of the state of Georgia donated this classic van. GNG volunteer Ed Stowe flew to Georgia and drove it back to Vermont where it was sold as a fundraiser.

- **1977 Ford Mustang, 176,620 miles**
  - An executive from the state of California donated this classic car. GNG volunteer Ed Stowe flew to California and drove it back to Vermont where it was sold as a fundraiser.

- **1980 MG Roadster, 90,000 miles**
  - This beauty was fully restored by Hemmings Motor Sports staff and volunteers with all parts and labor donated. The project took nearly eight years to complete. The MG was shown at car shows and events before being sold as a fundraiser.

- **1981 Mercedes Benz, 99,221 miles**
  - This fun-to-drive convertible was fully restored by Hemmings Motor Sports staff and volunteers with all parts and labor donated. The project took nearly eight years to complete. The MG was shown at car shows and events before being sold as a fundraiser.

- **1987 Porsche 944, 60,000 miles**
  - sports car was displayed before being auctioned at Shaheen Transportation Museum in Maine.

- **2009 Subaru Outback, 28,212 miles**
  - Now being used as a GNG “chase” car, this vehicle is used to drive to client meetings and help deliver program cars. In 2009, the same donors provided a 1999 Subaru Outback with 76,796 miles that was placed with a client.

- **2010 Boston Whaler Boat**
  - This is one of five donations from one generous family who has also donated a 1976 Triumph Spitfire, two motorcycles, and a Subaru Impreza.

Total Expenses: $4,431,612

- **Fuel and supplies**
- **Contracted program services**
- **Volunteer services**
- **Administrative expenses**
- **Program supplies and equipment**
- **Building repairs and maintenance**
- **Contributions and gifts**

Revenue: $481,718

- **Other revenue**
- **Donated vehicle value**
- **Contributions and gifts**
- **Contracted program services**
- **Revenues and Support**

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**FY 2017 Financials**

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<tr>
<th>Revenues and Support</th>
<th>Expenses</th>
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- **Become a donor** by supporting our cause
- **Volunteer** a day in every single thing you do!!

**For more information visit goodnewsgarage.org/ Support-GNG**
Previously donated a Subaru that was only sold at auction. The family who donated it after serving as the GNG mascot vehicle.

"Thank you so much for changing me and my daughter’s lives. We are so grateful for your kind heart. May God bless you every day in every single thing you do!!"

Deanna

A resident from the state of Georgia and drove it back to Vermont where volunteer Ed Stowe flew to Georgia to get it. This unique donation turns heads everywhere it goes and serves as the current GNG mascot vehicle.

"THANK YOU!! Words can't express how much getting this car means to me and my two boys!! As their mother, I don't have to stress and worry about how I will get around any longer. I'm a college student and have a 4.0 GPA and I'm also self-employed as a housekeeper. We are eternally grateful for your kind donation and for changing our lives forever!"

Robert

A 1981 Mercedes Benz donated by a former Executive Director of Good News Garage. It was shown at car shows before being auctioned at Owls Head Transportation Museum in Maine.

For more information visit goodnewsgarage.org/

Impact Stats

Average mileage of donated vehicles: 170,484
Vehicles donated: 2,082
Average year of donated vehicles: 2003
Vehicles awarded to New England families: 192
Number of lives impacted through JumpStart: 71
Years in operation: 21
Years Bob Buckley has worked for GNG: 14

Ready To Go

Miles traveled: 94,077
Rides scheduled in 2017: 24,371
Number of Ready To Go riders in Vermont: 453
Vans in rotation: 28

Impact Stats

Dollars raised during #GivingTuesday to support the JumpStart program: $15,920
Percent of clients who see themselves on a path towards greater success in life six months after receiving their car: 100
Percent of clients who were very satisfied with the professionalism of our staff: 98
Percent of vehicle donors who say they are likely to donate to GNG again: 97
Percent of donors who say it’s very important that their donation is helping a low-income family: 83

FY 2017 Financials

Revenues and Support

Total Revenues and Support: $4,286,342

Expenses

Total Expenses: $4,431,612

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2010 Boston Whaler Boat

This is one of five donations from one generous family who has also donated a 1976 Triumph Spitfire, two motorcycles and a Subaru Impreza.
In 2016, Good News Garage launched the Extra Mile Awards to recognize outstanding supporters — those who “go the extra mile.” This year, we recognize three incredible champions from New Hampshire. On behalf of Ascentria Care Alliance, the Good News Garage staff and those we serve, we say THANK YOU from the bottom of our hearts.

Brian Sullivan, Manchester, NH

For more than nine years, Brian has volunteered for Good News Garage by contributing in any way possible. Whether writing grants, working events, or overseeing our Twitter feed, Brian's volunteerism has educated countless people on our “Wheels to Work” program. Brian is a true Good News Garage ambassador, and we’ve been grateful for his support.

Tires Too and Auto Service Center Londonderry, NH

Since 2013, Tires Too has supported Good News Garage in numerous ways including matching events, running our car-care line, covering the cost of oil changes and providing parts and labor to rebuff a vehicle in a three-year period — a donation of more than $10,000. Russ Hilliard, the owner of Tires Too, has provided quality, privacy, generously, and commitment that has strengthened Good News Garage’s ability to serve more neighbors in need.

Holy Trinity Evangelical Lutheran Church, Newington, NH

Whether providing financial resources for 13 years, donating vehicles, collecting car charm items for our recipients or running a Good News Garage benefit church car show, Holy Trinity’s generous spirit and tireless support have gone above and beyond the call of duty. Holy Trinity’s congregation has embraced our life-changing mission and has truly become a member of the Good News Garage family.

Community Supporters

Thank you to the following partners!

340 Granite Street, 3rd Floor, Manchester, NH 03102
303-385-0701 office • 303-385-7173 fax
In my 14 years serving Good News Garage (GNG), I have seen us overcome many obstacles. This past year tested our resolve in several ways, including a temporary suspension of our Wheels to Work program in New Hampshire and a small dip in both public and private financial support. But despite these challenges, we’re committed to continue working for the families we serve.

And, as the original model behind GNG blossoms into new and unique transportation programs, I am encouraged by knowing that we are doing all we can to empower those in need.

A rapidly-growing Ready To Go (R2G) program is one way we’re continuing to change lives during this challenging time. Launched in Vermont in 2000, this shuttle service using donated vans provided over 24,000 rides to Vermonters in 2017! The program recently evolved to offer safe transportation for at-risk youth, and we’re excited to introduce a pilot R2G program to the greater Worcester area this spring. To help us acquire the vans needed to run these expanded R2G programs, we encourage you to “Donate a van...Change many lives!”

Another important goal of ours for 2018 is the expansion of our JumpStart program, specifically to provide vehicles to qualified individuals every month. To be considered for a JumpStart vehicle, applicants must meet program requirements and pay a fee to cover the associated vehicle costs. Understanding that this fee can be a barrier for some, we’re working to provide low-interest loans for qualified families with limited income or poor credit. Unlike our Wheels to Work program, JumpStart funds come from financial donors and sponsors and we are incredibly grateful for everyone who supports this life-changing initiative!

As we look toward the future, the road is wide open. The Good News Garage team is growing, and we’re excited about the changes coming our way.

Thank you for being a partner on our journey,

Bob Buckley
Director of Operations

Martha “Marty” Linberg Mann, former vice president of marketing and communications for Lutheran Social Services (now Ascentria), was present for the birth of Good News Garage and initially had her doubts about the concept. However, as Hal’s vision began taking shape, Marty became a believer. “His passion was contagious,” she recalls. “And it was my responsibility as chief communicator to help spread the word that donating a car would change a life.”

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