2014 Annual Report



In The Driver's Seat

A Publication of Good News Garage



A Message From the Director



Michael Muzzy, Director of Operations

In 1998, I joined Good News Garage (GNG) as a mechanic. At that time I thought "Amazing! People are so generous! I can't believe that they donate a whole car!" Now it's 2015 and the numbers from 2014 have been tallied. In 2014, the New England community donated 1,575 vehicles. It still amazes me that year after year, over 100 people a month choose to help their neighbors in this way!

I am equally amazed by those who receive vehicles. All are working hard

to improve their lives, so the car becomes a hand-up, not a hand-out. Rose Geiger of Burlington, Vermont was awarded a 2008 Buick LeSabre in January of 2014. Rose moved to Vermont from New York City with her two boys. A fire destroyed her NYC apartment and left her family homeless. Her sons struggled academically due to the rough environment and the family's lack of stability. After receiving a car from Good News Garage, Rose's life changed dramatically. Rose is now working full time, her sons are on the honor roll and the family lives in a permanent home.

Now there is a new way to help out! Good News Garage is open for business to everyone. If you live in the Burlington, VT area, you can now have your vehicle maintenance and repairs done by our professional technicians and all proceeds support low income families!

Don't live near the Burlington GNG garage? There are so many ways to help! You can donate cash or a car, van or truck, donate your time by volunteering, like our Facebook page, or just tell someone about our "wheels to work" mission that changes lives!

Seventeen years later, I still stand in disbelief when I think of the strength and courage of the families we serve, the amazing outpouring of support from our communities, and the dedication of our staff. On behalf of everyone at Good News Garage and our clients, we cannot thank you enough for your generosity and your support. Helping families to thrive instead of just survive happens because a community of like-minded, generous individuals gives of themselves and works together for the success of others. Thank you for being such a critical part of their success!

Thank you!

Michael Muzzy - Director of Operations

Repair Your Car...Change a Life!

In June 2014, Good News Garage (GNG) in Vermont expanded its business with a social enterprise venture targeted to the greater Burlington community — a new Retail Garage Service. The social enterprise uses existing GNG business strategies to generate new revenue that can be used to help support its nonprofit mission.

Since 1996, the Vermont garage has played a key role in the philanthropic mission of Good News Garage by repairing vehicles that are awarded to local, low income families. In this new venture, the garage uses its expertise and facility to provide repair services to the general public. Caring community members can now support their neighbors every time they repair or maintain their own car.

The new Retail Garage Service has seen steady business since its opening in June. GNG is encouraged by the community's enthusiastic support of its new venture ... guality repair service with a mission!



Cameron Stommel, GNG Service Advisor with a garage customer

The Right Vehicle for the Right Client

Every year, Good News Garage receives donated vehicles from all over New England. They come in all models, ages and conditions. This year, the Vermont program received a very special donation. A couple donated their 2008 Windstar mini-van equipped for wheel-chaired passengers. The vehicle was in excellent condition with low mileage and no rust. GNG staff knew that this van was destined for another life and a special family.

GNG Client Services Coordinator Sid Bradley put out the call to state case managers. They found Karen Spear and her son, Dakota. Karen and Dakota both have difficult health conditions that result in multiple visits to the hospital each month. Living in rural Panton, Vermont without transportation put a huge burden on the family.

"We live at the hospital some times. We survive on supplemental security income and have been without a vehicle for over a year. This van will make our lives much easier," says Karen.

This placement demonstrates the impactful work the GNG team does every day and is a wonderful example of a local family's generosity.



The Spear family - Panton, VT

Tires Too!

Unlike Good News Garage in Vermont, which operates its own eight bay garage, the New Hampshire Good News Garage program relies on neighborhood garages and auto businesses for service and repair work. These local businesses provide discounted rates, and their mechanics have a great working relationship with GNG staff and vehicle recipients. Good News Garage values our relationship with these businesses and could not provide reliable vehicles without their support. However, one partner garage has taken their commitment to the next level. Russ Hilliard, owner of Tires Too in Londonderry, NH, was looking for a way to "give back." After working as a GNG partner garage for a year, Russ approached Bob Buckley, NH program manager, with an offer to fully refurbish a GNG car — free of charge.

Working with the Rockingham County NAPA Auto Care group, Russ along with five other participating garages, fully repaired a donated 2002 Hyundai Sonata. The work took many months but when completed, the refurbished car had received four new tires, new brakes, a water pump, steering rack, catalytic converter and a full detailing. The group's efforts totaled nearly \$4,500 in parts and labor —



Russ Hilliard shows "new" car owner, Mariah, how to check her oil.

an incredible donation — but their efforts were rewarded when Mariah Creighton, a single working mother, saw her "new" car. "When I learned I was getting this car, I started jumping up and down and screaming. I was so excited! Now I can start school and take care of my son," exclaimed Mariah. Russ is already planning to "give back" again by repairing another car for a Good News Garage family in 2015.

A Project Car with a Heart — The Hemmings/Good News Garage MGB Restoration Project

"People who are devoted to the classic/old car hobby are now showing their passion by giving back to their community," says Michael Muzzy, director of operations for Good News Garage. "The donation of the MGB and its amazing restoration by Hemmings Sports and Exotic Car and their partners will help support more low income families in gaining financial independence."

In March 2007, a gentleman from Fitchburg, Massachusetts generously donated his 1979 MGB to Good News Garage. The MGB was in need of extensive restoration. After some discussion, it seemed like a perfect project for Hemmings Sports and Exotic Car in Bennington, Vermont. The car is a classic. MG Cars, the British manufacturer, stopped producing the MGB Roadster in 1980.

The partnership between Good News Garage and Hemmings was a perfect match.

To complete this complex restoration, Hemmings worked with partners and volunteers to bring the beauty back to its former glory. Restoring the MGB required hundreds of hours of work from volunteers and thousands of dollars in parts and repairs. How extensive was the restoration?

Here is a partial list of items that needed to be completed.

Body:

- Body stripped to bare metal with plastic media
- All rust cut out, and new metal welded in as needed
- Floors and all four fenders replaced with British Motoring Heritage Trust panels
- Body primed and painted with PPG Deltron basecoat/clearcoat system

Engine:

- Cylinders bored .010 over; engine rebuilt with new bearings, pistons, oil pump and seals; cylinder head rebuilt
- Aftermarket carburetor replaced with rebuilt, dual SU carburetors and manifold; new K&N lifetime air filters installed
- Distributor rebuilt; new spark plugs and spark plug wires installed
- New belts and hoses installed

Interior:

- Seat frames stripped to bare metal and refinished; new seat foams and seat covers installed
- New carpeting installed
- New console installed
- All gauges rebuilt

The Hemmings-restored MGB will be offered at the New England Auto Auction at the Owls Head Transportation Museum in Maine. GNG successfully sold two donated Porsches at the museum's auction in 2014, leading to the conclusion that "this would be a perfect venue for the MGB," says Alise Certa, Vermont marketing and communications manager. "The Owls Head Transportation Museum is also a nonprofit organization, and GNG strives to support other nonprofits." GNG intends to offer the car at the August 2016 auction, allowing for a full year and a half of promotion.

Good News Garage would like to convey our greatest thanks to the donor of the MGB, to Hemmings, the volunteers that worked so tirelessly, and the many companies and individuals that donated parts and services. The project would not have been possible without their dedication to not only the restoration but to GNG's mission. The sale of this classic will fund programs that help low incomes families get back on the road to financial independence.













We LOVE Antique, Luxury and Specialty Vehicle Donations!

Good News Garage is honored to have many families trust us with their luxury, specialty, antique and unique vehicles. These exceptional donations have included luxury SUVs and cars, campers, RVs, boats, antique vehicles, handicap-accessible vans, mopeds, convertibles and sports cars. Most of these vehicles are unsuitable for our clients, so GNG utilizes these donations in a variety of promotional ways and as financial support for the program. You might see a GNG donated vehicle on display at a car show, in a local parade, featured in social media, or on the road branded with GNG magnets. These vehicles are ultimately sold with the funds being used to refurbish safe, appropriate vehicles for local families.

In August 2014, Good News Garage attended the 37th Annual Auto Auction at Owls Head, Maine. Armed with a tent, banner,

brochures, goodies and two donated Porsches, Good News Garage staffed a booth and talked up GNG all weekend long. A classic 1987 Porsche 944 and a 2005 Porsche Cayenne SUV helped to draw a lot of positive attention to Good News Garage and generated thousands of dollars in auction for our life-changing program.

We are grateful to Owls Head for their support and we are planning to return for the 38th Annual New England Auto Auction on August 22, 2015 with several vehicles (details below). If you have a specialty vehicle you are considering donating to GNG or are interested in additional details regarding these beauties, give us as call: 877.GIVE.AUTO (877.448.3288) or visit our website: GoodNewsGarage.org.



1977 Ford F150 Truck

This classic 38 year old pick-up is the second donation from this New Hampshire family. The "mint condition" truck spent the first 25 years of its life in California. Since arriving in New England, it has been garaged and used three seasons out of the year. This pick up has a four-speed manual transmission and less than 13,000 miles on a rebuilt 351 V8 engine. The body has been refurbished with a Rhino bed liner and roll bar and comes complete with its original Ford owner's manual!



2004 Lexus RX 330

If you are looking for a family car that is practical, yet fun to drive, look no further. This sporty all-wheel drive luxury SUV in breakwater blue metallic paint can easily accommodate five adults, plenty of luggage and skis on the roof rack. With only 100,000 miles, this dream on wheels comes complete with heated, black leather seats and a sunroof.

2015 Good News Garage MGB Events

Date	Event Name	Location
6/07/2015	British by the Sea	Harkness State Park, Waterford, CT
7/11/2015	Motor Mania	Nashua, NH
7/25/2015	Show of Dreams	Hudson, NH
7/31/2015	The Point Concert Series	Burlington, VT
8/7 – 8/9, 2015	Antique & Classic Car Show	Stowe, VT
8/22/2015	Owls Head Transportation Museum	Owls Head, ME
9/18 – 9/20, 2015	British Invasion	Stowe, VT

Good News Garage Receives a Vehicle Donation



Vehicle is inspected by our technicians.



If the vehicle passes our inspection, it is repaired and refurbished for a new family.



If the vehicle does NOT pass due to rust or is too costly to repair, it will be sold at auction.



Vehicle is awarded to a low-income family.



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All proceeds from the auction are directed back into our programs and help keep our organization running!

ALL DONATIONS BENEFIT OUR PROGRAM

All vehicle donations are eligible for a tax deduction.

Good News Garage - By the Numbers

32.765

rides scheduled through our Ready to Go program in Vermont, an increase of over 4,000 rides in 2013

1,575

vehicles donated to Good News Garage

214

refurbished vehicles awarded to low-income families

44

Good News Garage staff working to empower low-income families in Massachusetts, New Hampshire and Vermont!

37

partner garages and auto businesses work with GNG to repair vehicles. More than 1,950 hours were spent by our GNG Vermont garage technicians to repair and refurbish donated cars!

How You Can Help

Help us to move more families from surviving to THRIVING!

In addition to donating a vehicle (877.GIVE.AUTO or GoodNewsGarage.org), there are many ways you can support our mission of providing transportation options to low income families.



Donate cash – Don't have a car to donate? Consider making a cash donation. All cash donations to GNG help ensure the ongoing success of our programs. To make a one-time or ongoing donation visit: www.GoodNewsGarage.org.



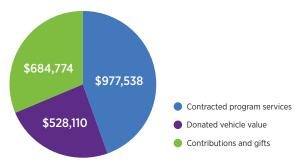
Repair your car – If you live in Vermont, consider bringing your car to GNG for maintenance or repairs. All proceeds from the garage fund our programs for low income families. Call 802.861.2990 to schedule an appointment.



Donate your time – GNG is always in need of dedicated volunteers! Be an active part of what we do. Visit www.GoodNewsGarage.org to learn more about our volunteer program. We would love to have you join us.

Financials

Revenues and Support



Revenues and Support





340 Granite Street, 3rd Floor, Manchester, NH 03102 Formerly Lutheran Social Services of New England

Donate a car...Change a life!

GoodNewsGarage.org 1.877.GIVE.AUTO (448.3288)

Many Thanks

to our partner garages and local businesses throughout New England!

A & M Towing – East Hartford, CT
Allen Automotive – Rutland, VT
Auto Care Plus – Manchester, NH
Auto Clinic – Barre, VT
Auto Craftsman – Montpelier, VT
Auto Service Solutions – Manchester, NH
Babb Motors – Auburn, NH
Bob and Sons Automotive – Manchester, NH
Bond Auto – South Burlington, VT
Brown's Auto Salvage – Bomoseen, VT
Burlington Foreign Car Parts – Burlington, VT
CARQUEST – Burlington, VT
Don's Tires – Manchester, NH
East Derry Tire – Derry, NH

Ferguson's Automotive – Windsor, VT
Granite State Glass – Manchester, NH
Haviland's Service Station – Brattleboro, VT
Hall Communications – South Burlington, VT
Hemmings Sports and Exotic Cars –
Bennington, VT
Historic Motor Sports – Candia, NH
Infinity Car Wash – Manchester, NH
J & L Service Center – St. Albans, VT
Loomis Auto Exchange – Bennington, VT
Manchester Auto Wash – Manchester, NH
Midas – Bennington, VT
NAPA Auto Parts – Derry, NH

East Main Auto Repair - Newport, VT

NAPA Distribution Center – Boston region
Nici Automotive Services – Brentwood, NH
Performance Towing – Manchester, NH
Quality Motors – St. Johnsbury, VT
Riverview Garage – Morrisville, VT
Royal Car Wash and Detailing – Derry, NH
South Elm Automotive – Manchester, NH
Southern NH Undercar – Hampstead, NH
Sterling Motorwerks – South Burlington, VT
Three Jacks Towing – Middleton, MA
Tires Too – Londonderry, NH
WCAX – South Burlington, VT
WPTZ – South Burlington, VT

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Be sure to connect with us online! GoodNewsGarage.org

